

AGRESSO Business World Overview

Fully integrated, modern, web-enabled ERP solutions

What are the key issues?

- Regulatory changes, re-organisations, public requests for information and even elections can all create unpredictable new requirements that a finance manager must take in stride;
- Finance managers are juggling the challenges of standardisation, change and optimising value in a world where functional boundaries are blurring;
- To pull together the information they need, finance managers often rely on an inefficient combination of disparate applications, out-of-date systems that they can no longer support, ad hoc spreadsheets and manual intervention.

What do you need?

Inefficient, disparate legacy systems are a poor long-term solution for organisations that need to be responsive. Finance managers require a solution that can be modelled and re-shaped as needed; after implementation is complete, to support the whole organisation to effectively manage change and growth – resulting in a significantly lower ongoing cost of ownership.

A fully-integrated ERP system – a single, central solution including: core accounting/financials (AR, AP, GL), budgeting and forecasting, procurement, HR and payroll, project management, and management of field workers and asset maintenance staff – bringing all your key information together without the challenge of costly and inefficient cross-module interfaces.

Improved efficiency and accuracy – slow manual processes, obsolete "green-screen" systems and ad hoc spreadsheets are a real drain on resources and have become unsupportable.

Reduced training and administrative effort plus increased user adoption – standardising on a single, system with a consistent and familiar user interface saves time and money and greatly increases user acceptance.

Clear visibility across the whole organisation – a new cross organisation system will deliver performance metrics, analysis and reporting on all aspects of your operations and enable more timely reporting and resulting in faster, clearer, more meaningful analysis for better-informed decision making.

The agility to respond to change – a single core system, which your own staff can easily model and modify themselves, will keep costs down, eliminate multiple maintenance contracts, maintain service delivery and allow you to respond to change more swiftly.

How can we help?

We can help organisations replace disparate third party and internal systems, with a single integrated IT environment.

AGRESSO Business World (AGRESSO) is a fully-integrated Enterprise Resource Planning (ERP) solution, designed from the ground up to meet the needs of organisations that face regular change. AGRESSO's VITA™ architecture is the foundation for this post-implementation agility. It keeps the system components for data, processes and information delivery in step with each other, ensuring that when a change is made in one area, it does not have to be redone and rechecked for accuracy in another. This empowers your staff and dramatically reduces the spend and dependency on external resources.



AGRESSO helps organisations:

- introduce a "Can Do" attitude to address any pressure to change - swiftly and at the lowest possible cost;
- satisfy very diverse management and operational reporting requirements, at both council and departmental levels:
- eliminate inefficiencies across all administrative processes:
- control risk and improve process controls;
- eliminate the costs of maintaining multiple legacy

AGRESSO Business World

Agile ERP for Dynamic Organisations

Financial Management

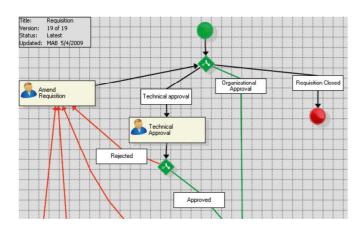
AGRESSO handles all core accounting and financial processes:

• AP, AR and GL

- Purchasing
- Fund and Encumbrance Accounting Time Tracking
- Invoice Management
- Expense Reporting

Extensive built-in reporting tools ensure that finance managers have a single version of the most current financial window into their organisation - while satisfying the reporting requirements of line-of-business managers.

Integrated reporting, workflow and process automation tools underpin the strengths of AGRESSO's financial management solution. Manual tasks associated with financial processes can be automated, which dramatically increases accuracy and efficiency, as well as tightens process controls.



Workflow definition, design and map for requisitions features an intuitive graphical design for simple building, editing and managing of your workflow processes

Budgeting and Forecasting

AGRESSO provides invaluable support for all participants in the planning and budgeting cycles, of even the largest, most complex or fast-changing organisations.

It brings together information from across the organisation and key systems to provide a comprehensive view from which to plan and make decisions;

- assisting financial managers, who need to gain control over the accuracy, completeness and timeliness of their budgeting process;
- enabling planning departments to create forecasts and perform "what-if" analysis.

Management Reporting

AGRESSO's reporting and analytics capabilities are truly unique since, at a moment's notice, information can be viewed from any number of completely different perspectives; all that are changed are the query criteria. This is possible because AGRESSO is neither predetermined nor fixed – it can be changed at any time during the life of the system.



AGRESSO's web-enabled solutions include built-in dashboards with intelligent drilldowns and management reporting tools. The familiar "Windows" look-and-feel increases usability and user adoption, and it decreases user training time.

Human Resources and Payroll

AGRESSO Payroll is particularly suited to evolving organisations that an ongoing to alter their system setup, in response to internal or external change keeping personnel information organised and under control, no matter how disparate, fast-changing or intricate. It provides a complete and powerful payroll solution, which can support organisations with large and complex payrolls for hourly workers, salaried workers, outside contractors, union contracts and 24x7 employees, such as police and fire fighters.

Field Services and Asset Maintenance

AGRESSO Force brings together a range of management and administration tools in a single solution that covers asset maintenance, inventory management, contract management, resource allocation, time/billing invoicing, and mobile workforce communication. requirements such as management of , fleet operations, and preventive maintenance of facilities can be managed in a transparent way to fulfil high volume, small service order activities:



- track the costs of outside contractors, purchases and expenses to an individual asset or project;
- maximise efficiency in vehicle fleets and equipment, through improved mobile field service, purchasing and inventory management.

The strength of this integrated approach takes organisations far beyond the savings and control that can be achieved with isolated best-of-breed systems, where key information can remain trapped in individual system "silos."

Project Management, Job Costing & Billing and Grants

AGRESSO Project enables dynamic organisations to make the best use of resources and manage every aspect of projects, job costing and billing, programs, grants and capital improvement plans throughout your organisation. It provides end-to-end support - from definition and cost capture to invoicing and performance monitoring.

AGRESSO's Project facilitates:

- automated budget monitoring and threshold alerts to avoid budget over-runs;
- the tracking of grant spending, while simplifying compliance and administration, by using its built-in reporting capabilities;
- significant cost savings and maximum return on investment, by improving the automation of administrative processes;
- quicker billing and cost recovery, through more efficient time recording, approval and invoicing
- faster access to vital information, thanks to easy-touse inquiry and analysis tools;
- on-time project delivery within budget and meeting expectations, with minimal internal costs and maximum resource utilisation - by allocating appropriately skilled employees.

Employee Self-service

Thanks to its secure, web-enabled screens, organisations can deploy to employees - wherever they are located for them to complete self-service tasks like timesheet entry, expense entry and approvals, purchase requisitions, and more.

Reliable, Consistent System-wide Data **Security and Audit**

AGRESSO features a centralised database and systemwide security, to control and manage the IT administration of the application. User-defined permissions and access rights are applied consistently and automatically across the whole system, enabling strict internal control policies to be implemented and providing clear audit trails.

Open Architecture and Integration with **External Systems**

AGRESSO's out-of-the-box XML web services and business connectors provide a modern infrastructure to integrate with other systems. Proven interfaces have been developed and field tested with leading property, land management, revenue collecting and municipal systems. Hence common land management, GIS, property taxation, permits and licensing systems operate seamlessly with AGRESSO.

Additionally, organisations can choose various deployment options for AGRESSO leveraging their extranet or using a third-party portal such as Microsoft SharePoint or IBM WebSphere.

Integrated Document Archiving

AGRESSO records to any format of external electronic files, such as scanned images, Word documents, spreadsheets, and hyperlinks. Additionally, data control ensures that sensitive files can only be accessed by authorised users.



Invoice approval process (with scanned invoice image on the right). This is an example of AGRESSO's web-enabled self-service and integrated document archiving at work.

Why choose AGRESSO?

What is the AGRESSO advantage?

AGRESSO's unique VITA™ which delivers true implementation agility, allows changes to your system long after initial installation - in response to changing requirements, at the lowest possible cost and without depending on expensive external consultants and constrained IT resources. This makes AGRESSO the ideal choice for organisations that affected by frequent and dynamic operating change. AGRESSO keeps its Data, **Process** information **Delivery** models in sync with each other, offering users uniquely effective financial management tools in a single, simple design that captures, controls and reports on data.

- The **Data** model combines input data and additional master file data, enabling the delivery of appropriate business information.
- The **Process** model (incorporating business process automation tools such as Workflow and business alerts) allows you to co-ordinate and control business processes for efficiency and monitor for exceptions.



The **Delivery** model provides a powerful built-in financial reporting and analytics framework, without having to rely on interfacing with external tools. AGRESSO enables you to deliver the relevant information, to the right people, drawing upon one single, shared, reliable version of the truth.



VITA - giving all your applications the best platform for agility

Tight integration of our system architecture enables organisations to address the many types of change they face in-house – simply, quickly and inexpensively. Changes to match new structures, processes and reporting requirements, as well as regulatory changes, can be swiftly and effectively made immediately via screen-based tools by the users themselves without the need for programming or external IT support. AGRESSO's post-implementation agility allows you to implement the solution in phases – you can start with a solution you can afford and increase the scope, when budgets allow.

How can we help you?

For further details about AGRESSO software and service solutions, please visit our website: www.agresso.com.au

To discuss your needs in more detail, please contact us at: Email: sales@agresso.com.au or Telephone: +61 2 8570 9000

About Agresso Pty Limited

Agresso Pty Limited is a dynamic organisation providing innovative business information management solutions to leading organisations across Australia and New Zealand. Agresso provides AGRESSO Business World (AGRESSO) for organisations that are people, project and service oriented. Over 2,900 private and public sector organisations, in over 100 countries, have deployed AGRESSO. AGRESSO's unique ability to change as new requirements appear, without incurring expensive programming costs, is its main competitive differentiator.

AGRESSO Users



www.agresso.com.au

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